

ECONOMICS AND COMMERCIAL KNOWLEDGE**All Questions is compulsory.**

- (1) Ans. c
Explanation:
In the long run Both demand and supply can change.
- (2) Ans. c
Explanation:
In market, the price output equilibrium is determined by Marginal cost curve and marginal revenue curve.
- (3) Ans. c
Explanation:
Economics is the study of How society manages its scarce resources.
- (4) Ans. b
Explanation:
If demand is elastic then price cuts will increase spending.
- (5) Ans. d
Explanation:
Utility means satisfaction of good.
- (6) Ans. c
Explanation:
Consumer surplus = what a consumer is ready to pay – what he actually pay.
= $320 - 180 = 140$
- (7) Ans. d
Explanation:
Economic, Social and National objective of the objective of entrepreneur
- (8) Ans. c
Explanation:
Creation of utility is production in economics.
- (9) Ans. b
Explanation:
An upward shift in marginal cost reduces output and an upward shift in marginal revenue increases output.
- (10) Ans. d
Explanation:
Firms are assumed to minimize costs and to maximize profits.
- (11) Ans. c
Explanation:
Advertisement cost, Offer discount to customers and Incentive to dealers are selling expenses.

- (12) Ans. b
Explanation:
Equilibrium is defined as a situation in which neither buyers nor sellers want to change their behaviour.
- (13) Ans. a
Explanation:
If firms can neither enter nor leave an industry, the relevant time period is Short run.
- (14) Ans. a
Explanation:
In a Mixed Economy, Industries in Private Sector have profit motive only as their objective and driving force.
- (15) Ans. b
Explanation:
The Cardinal Approach to Utility assumes Marginal Utility of Money is Constant.
- (16) Ans. a
Explanation:
The concept of Consumer Surplus arises due to the reason that MU is initially higher than Price.
- (17) Ans. a
Explanation:
MRS decrease as we go down the Curve Indifference Curve Analysis approach operate
- (18) Ans. c
Explanation:
The responsiveness of a good's demand to changes in the Firm's spending on advertising is called Advertisement elasticity
- (19) Ans. b
Explanation:
The method in which future demand is estimated by conducting market studies and experiments on consumer behaviour is known as Market Experiment Method.
- (20) Ans. c
Explanation:
Driven by emotions and sentiments is not an economic activity.
- (21) Ans. d
Explanation:
Arc elasticity of supply formula is $\frac{q_1 - q_2}{q_1 + q_2} \times \frac{p_1 + p_2}{p_1 - p_2}$ & $\frac{\Delta Q}{Q} \times \frac{P}{\Delta P}$
- (22) Ans. b
Explanation:
Cardinal Approach helps to explain the law of demand because law of demand operates due to law of diminishing marginal utility.

- (23) Ans. d
Explanation:
MC Curve intersects AC curve at its minimum point. This point is known as "Optimum point of production".
- (24) Ans. a
Explanation:
Because the goods are totally unrelated hence there is no relation between these goods hence the cross elasticity would be zero.
- (25) Ans. a
Explanation:
Contraction in supply means "Decrease in quantity supplied is due to decrease in price of goods concerned."
- (26) Ans. a
Explanation:
Marginal Utility of a commodity depends on its quantity and is Inversely proportional to its quantity because when quantity increases then marginal utility decreases
- (27) Ans. b
Explanation:
TP increases at diminishing rate due to decrement in MP but positively.
- (28) Ans. d
Explanation:
Shape of AVC is always U shape.
- (29) Ans. a
- (30) Ans. c
- (31) Ans. d
Explanation:

$$P_1 = 8/- \quad Q_1 = 80$$

$$P_2 = 10/p \quad Q_2 = 100$$

$$= e_a = \left\{ \frac{Q_1 - Q_2}{Q_1 + Q_2} \times \frac{P_1 + P_2}{P_1 - P_2} \right\}$$

$$= \left\{ \frac{20}{180} \times \frac{18}{2} \right\}$$

$$= 1$$
- (32) Ans. a
Explanation: Since whenever the price rises there is contraction in Q.D. and whenever the price falls there is expansion in Q.D.
- (33) Ans. c
- (34) Ans. d

- (35) Ans. c
- (36) Ans. a
Explanation:
Indifference curves slope downward left to right because MRS_{xy} always decreases.
- (37) Ans. d
Explanation:
When AC is minimum, then MC is equal to AC, which is known as "Optimum point of production".
- (38) Ans. c
- (39) Ans. c
- (40) Ans. b
Explanation:
Since, in perfectly inelastic demand, there is no change in quantity demanded ($e=0$). Hence availability of substitutes does not affect the quantity demanded because with any change in price, quantity demanded does not change.
- (41) Ans. d
Explanation:
Since the economist who gave cobb - douglas production function was an American.
- (42) Ans. b
Explanation:
Under Partial Oligopoly, the industry is dominated by one large firm, which is considered or looked upon as a leader of the group. The dominating firm will be the price leader.
- (43) Ans. c
Explanation:
Rising portion of Marginal Cost curve is known as supply curve because marginal cost increases with the increment in level of output.
- (44) Ans. a
- (45) Ans. a
- (46) Ans. c
- (47) Ans. a
Explanation:
Under P.C. in long run a firm earns normal profit.
- (48) Ans. a
Explanation:
Region above prevailing price has $E>I$
Region below prevailing price has $E<I$
Which creates a kink at prevailing price.
- (49) Ans. c

Explanation:

Since $MP_n = TP_n - TP_{n-1}$.

(50) Ans. c

Explanation:

$$\text{Since } AFC = \frac{TFC}{Q} \quad AVC = \frac{TVC}{Q}$$

$$20 = \frac{TFC}{4} \quad 40 = \frac{TVC}{5}$$

$$TFC = 80 \quad TVC = 200$$

Since $TC = TFC + TVC$

$$TC = 80 + 200$$

$$TC = 280$$

$$\text{Ac at 5 unit} = \frac{TC}{Q} = \frac{280}{5} = 56 \text{ Ans.}$$

(51) Ans. b

Explanation:

Since TR is maximum at $MR=0$

(52) Ans. a

Explanation:

Since excess supply reduces equilibrium price.

(53) Ans. d

(54) Ans. a

Explanation:

Since Sir Robert Giffen was Scottish.

(55) Ans. a

Explanation:

$$\text{Since } ATC = \frac{TFC}{Q} + \frac{TVC}{Q}$$

Or

$$ATC = AFC + AVC$$

(56) Ans. c

(57) Ans. b

Explanation:

Since profit maximization condition is perfect competition is $MR=MC$.

(58) Ans. d

Explanation:

In oligopoly elasticity is elastic on upper part of demand curve and inelastic on lower part of demand curve.

- (59) Ans. a
Explanation:
Since elasticity of supply of industrial products is highly elastic.
- (60) Ans. d
Explanation:
Since land possess all of the above mentioned features.
- (61) Ans. d
- (62) Ans. a
- (63) Ans. b
- (64) Ans. c
- (65) Ans. b
- (66) Ans. a
- (67) Ans. d
- (68) Ans. d
- (69) Ans. b
- (70) Ans. a
- (71) Ans. d
- (72) Ans. a
- (73) Ans. c
- (74) Ans. a
- (75) Ans. d
- (76) Ans. d
- (77) Ans. c
- (78) Ans. b
- (79) Ans. d
- (80) Ans. d
- (81) Ans. b
- (82) Ans. a

- (83) Ans. b
(84) Ans. d
(85) Ans. b
(86) Ans. a
(87) Ans. c
(88) Ans. a
(89) Ans. d
(90) Ans. a
(91) Ans. c
(92) Ans. b
(93) Ans. c
(94) Ans. d
(95) Ans. a
(96) Ans. a
(97) Ans. a
(98) Ans. b
(99) Ans. b
(100) Ans. a
