

**(GCF-2, GCF-3, GCF-3A, GCF-5, GCF-6, GCF-7, GCF-8, GCF-9, GCF-10, GCF-11, GCF-12, GCF-13, VCF-VDCF-1, VCF-VDCF-2)**  
**DATE: 18.11.2022** **MAXIMUM MARKS: 100** **TIMING: 2 Hours**

**ECONOMICS AND COMMERCIAL KNOWLEDGE****All Questions are compulsory.**

1.     Ans. c  
      Explanation:  
      In the long run Both demand and supply can change.
2.     Ans. c  
      Explanation:  
      In market, the price output equilibrium is determined by Marginal cost curve and marginal revenue curve.
3.     Ans. c  
      Explanation:  
      Economics is the study of How society manages its scarce resources.
4.     Ans. b  
      Explanation:  
      If demand is elastic then price cuts will increase spending.
5.     Ans. d  
      Explanation:  
      Utility means satisfaction of good.
6.     Ans. c  
      Explanation:  
      Consumer surplus     = what a consumer is ready to pay – what he actually pay.  
                                  = 320 – 180 = 140
7.     Ans. a  
      Explanation:  
      Consumer is in equilibrium when Marginal Utility = Price.
8.     Ans. d  
      Explanation:  
      Accounting profit = Total Revenue – Accounting Cost
9.     Ans. b  
      Explanation:  
      It is assumed in economic theory that the ultimate goal of the firm is to maximise profits, regardless of firm size or type of business organisation.
10.    Ans. c  
      Explanation:  
      Economic profit = Total Revenue – Economic Cost or Total Revenue > Economic Cost
11.    Ans. b  
      Explanation:

Economics is not a perfect science because economics is science as well as arts

12. Ans. b

Explanation:

Economic laws are Subject to specified assumptions

13. Ans. a

Explanation:

An Indifference Curve slopes down towards right, since more of one commodity and less of another result in same level satisfaction

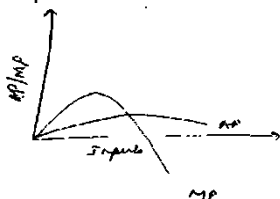
14. Ans. a

Explanation:

In Market Period supply can not be increased

15. Ans. d

Explanation:



As when AP falls, MP also falls but  $MP < AP$

16. Ans. a

Explanation:

National unemployment rate is related to macro economics.

17. Ans. b

Explanation:

Positive economics is related to fact and normative is related to value judgment.

18. Ans. d

Explanation:

Accounting Standards is not within the scope of Business Economics.

19. Ans. d

Explanation:

In monopoly MR is less than AR.

20. Ans. b

Explanation:

In case of perfect substitute goods cross elasticity is infinity.

21. Ans. c

Explanation:

$TR - \text{Accounting Cost} = \text{Accounting Profit}$

$4,00,000 - 40,000 = 3,60,000$

22. Ans. c

Explanation:

TR - Economic Cost = Economic Profit  
4,00,000 - 1,65,000 = 2,35,000

23. Ans. c

Explanation:

$$MC = \frac{\Delta TC}{\Delta Q}$$

$$\text{So } \Delta TC = MC \times \Delta Q$$

$$40 \times 2 = 80$$

$$\text{So } \Delta TC = 80$$

$$\text{So } TC = 160$$

24. Ans. d

Explanation:

In perfect competition in long run equilibrium condition is  $P = MR = AR = LAC = SAC = LMC = SMC$  so the right answer is D.

25. Ans. a

Explanation:

In monopoly AR curve lies above the MR curve.

26. Ans. b

Explanation:

The opportunity cost of a good is the quantity of other goods sacrificed to get another unit of that good.

27. Ans. b

Explanation:

Relationship between AR, MR and Price elasticity of demand is  $MR = AR \times [e^{-1}/e]$ .

28. Ans. b

Explanation:

In perfect competition the firm's Marginal cost curve above AVC has the identical shape of the firm's supply curve

29. Ans. d

Explanation:

If the demand curve for good X is downward-sloping, an increase in the price will result in A smaller quantity demanded for good X.

30. Ans. d

Explanation:

In this case price decreases and supply also decreases so that is case of decrease in quantity supplied.

31. Ans. b

Explanation:

IC is always convex never concave.

32. Ans. b

Explanation:

Increasing returns means decreasing marginal cost.

33.    Ans. a  
      Explanation:  
      Relation between two variable is function.
34.    Ans. a  
      Explanation:  
      MC curve cuts AC and AVC at their minimum point.
35.    Ans. d  
      Explanation:  
      When AC is minimum, then MC is equal to AC, which is known as "Optimum point of production".
36.    Ans. c  
      Explanation:  
      Decreasing marginal return means increasing marginal cost.
37.    Ans. c  
      Explanation:  
      Interest on self-owned money is implicit cost.
38.    Ans. b  
      Explanation:  
      Since, in perfectly inelastic demand, there is no change in quantity demanded ( $e=0$ ). Hence availability of substitutes does not affect the quantity demanded because with any change in price, quantity demanded does not change.
39.    Ans. d  
      Explanation:  
      Since the economist who gave cobb - douglas production function was an American.
40.    Ans. a  
      Explanation:  
      Since the shape of TFC is horizontal.
41.    Ans. d  
      Explanation:  
      Under Monopolistic Competition Market, there are so many varieties of product available for the consumer, because there is existence of product differentiation.
42.    Ans. b  
      Explanation:  
      Under Partial Oligopoly, the industry is dominated by one large firm, which is considered or looked upon as a leader of the group. The dominating firm will be the price leader.
43.    Ans. c  
      Explanation:  
      Rising portion of Marginal Cost curve is known as supply curve because marginal cost increases with the increment in level of output.

44.    Ans. b  
      Explanation:  
      LAC curve is planning curve.
45.    Ans. d  
      Explanation:  
      As per law of DMU, MU diminishes with increased consumption and gradually can become zero and negative.
46.    Ans. a  
      Explanation:  
      Change in same proportion so no change in price.
47.    Ans. a  
      Explanation:  
      In perfect competition always  $MR=AR$ .
48.    Ans. d  
      Explanation:  
       $MR=AR$  is a straight line.
49.    Ans. c  
      Explanation:  
      Only one buyer is not related to oligopoly.
50.    Ans. a  
      Explanation:  
      Under P.C. in long run a firm earns normal profit.
51.    Ans. c  
      Explanation:  
      Because of lesser/no substitutes.
52.    Ans. a  
      Explanation:  
      Region above prevailing price has  $E>I$   
      Region below prevailing price has  $E<I$   
      Which creates a kink at prevailing price.
53.    Ans. b  
      Explanation:  
      The fluctuating levels of economic activity over a period of time is called business cycle.
54.    Ans. d  
      Explanation:  
      The lowest point in the business cycle is referred to as the trough.
55.    Ans. a  
      Explanation:  
      During recession, the unemployment rate rises and output falls.

56.    Ans. a  
      Explanation:  
      The different phases of a business cycle do not have the same length and severity.
57.    Ans. c  
      Explanation:  
      These two commodities were termed as giffen goods by Sir Robert Giffen. This is an exception of law of demand
58.    Ans. b  
      Explanation:  
      Utility hypothesis forms the basis for the theory of consumer's behaviour, because utility of good determines that a consumer will purchase the good or not.
59.    Ans. a  
      Explanation:  
      Marginal Utility of a commodity depends on its quantity and is inversely proportional to its quantity.
60.    Ans. a  
      Explanation:  
      Market period means very short run market.
61.    Ans. a  
      Explanation:  
      A stock that provides a constant dividends and stable earnings even in the periods of economic downturn is called defensive stock.
62.    Ans. c  
      Explanation:  
      Measure of change in financial parameters such as interest, stock indices and market rates is called Basis point.
63.    Ans. b  
      Explanation:  
      A document issued by a bank on behalf of the buyer or the importer., stating its commitment to pay a third party (seller or the exporter., a specific amount, for the purchase of goods by its customer, who is the buyer is called Letter of Credit.
64.    Ans. b  
      Explanation:  
      Combination of two or more entities that occurs when the entities transfer all their net assets to new entity created for that purpose is called consolidation.
65.    Ans. b  
      Explanation:  
      Forecasting is the process of estimating future demand by anticipating what buyers are likely to do under a given set of marketing conditions.
66.    Ans. b  
      Explanation:  
      Trends relate to Grouping of similar or related events.

67.    Ans. c  
      Explanation:  
      Repo Rate is rate at which Banks borrow money from the RBI against or sale of Government Securities to RBI.
68.    Ans. c  
      Explanation:  
      Since FMCG means "Fast moving consumer goods".
69.    Ans. b  
      Explanation:  
      PESTLE is to describe Macro environment.
70.    Ans. b  
      Explanation:  
      Foreign Direct Investment is an impact of Liberalization.
71.    Ans. c  
      Explanation:  
      The Environment offers Opportunities, incentives and rewards and Constraints, threats and restrictions.
72.    Ans. b  
      Explanation:  
      FDI Limit in Insurance Sector is 49%.
73.    Ans. a  
      Explanation:  
      OCBs means Overseas Corporate Bodies.
74.    Ans. b  
      Explanation:  
      ADR stands for American Depository Receipt.
75.    Ans. a  
      Explanation:  
      SEBI was constituted in 1988.
76.    Ans. d  
      Explanation:  
      A HUF cannot comprise members of a Muslim Family.
77.    Ans. a  
      Explanation:  
      The term PESTLE analysis is used to describe Macro Environment
78.    Ans. a  
      Explanation:  
      To charge a regular portion of an expenditure over a fixed period of time is Amortize.
79.    Ans. c  
      Explanation:

- The simultaneous purchase and sale of two identical commodities or instruments is called Arbitrage
80. Ans. d  
Explanation:  
All of the above is condition of Bear.
81. Ans. d  
Explanation:  
Perceiving the needs of the external environment and catering to them, satisfying the expectations and demands of the clientele groups is Interaction process.
82. Ans. a  
Explanation:  
Process of strategy formulation starts with Appraisal of external and internal environment of the of an organization.
83. Ans. c  
Explanation:  
Section 14 IRDAI Act, 1999 lays down the duties, powers and functions of IRDAI.
84. Ans. b  
Explanation:  
A limit that regulates the increase or decrease in the rate of interest and installments of an adjustable rate mortgage is called Cap.
85. Ans. c  
Explanation:  
Economic insolvency, wherein the person's assets are liquidated, to pay of all liabilities is called Bankruptcy.
86. Ans. a  
Explanation:  
A portion of the after tax profits paid out to the owners of a business as a return on their investment is Dividend.
87. Ans. d  
Explanation:  
Analysis of Income Distribution of the population comes under Demographic Environment.
88. Ans. a  
Explanation:  
NESTLE is a beverage partner with Coca-Cola India.
89. Ans. c  
Explanation:  
Headquarters of L&T at Mumbai.
90. Ans. d  
Explanation:  
FDI in sectors /activities which do not require any prior approval either of the Government or the Reserve Bank of India is identified as Automatic Route.



91.     Ans. a  
       Explanation:  
       Financial instrument is anything that ranges from cash, deed, negotiable instrument, or for that matter any written and authenticated evidence that shows the existence of a transaction or agreement.
92.     Ans. a  
       Explanation:  
       A guarantee given by the lender that there will be no change in the quoted mortgage rates for a specified period of time, which is called the Lock-in period.
93.     Ans. b  
       Explanation:  
       Business Environment represents all external forces, factors of conditions that exert some degree of impact on the business decisions, strategies and actions taken by the Firm.
94.     Ans. a  
       Explanation:  
       Internal factors affecting a business environment is also referred to as Controllable factors.
95.     Ans. d  
       Explanation:  
       External factors affecting a business environment is also referred to as Uncontrollable factors.
96.     Ans. d  
       Explanation:  
       Monitoring the Environment, Identifying the factors or Capacity to develop effective responses are the pre-requisites for a Firm to respond to the External Environment.
97.     Ans. c  
       Explanation:  
       In external environmental scanning, interest rates, cycle of recessions and inflation are classified as economic influences.
98.     Ans. c  
       Explanation:  
       Current concerns that arise in response to events and trends and emerging issues.
99.     Ans. a  
       Explanation:  
       It seeks to enhance the Entity's performance by establishing a Competitive Advantage over its rivals.
100.    Ans. b  
       Explanation:  
       Conservative Approach has the least resistance in responding responding to the Environment.